

# Join Our Team!



## Nest Forward Sales Realtor

### About Us:

Nest Forward is a different kind of real estate agency. We partner with our clients to help advance their living, and we're dedicated to our mission of creating communities that thrive because of the people that call them home. Place matters. At Nest Forward, we're doing more than selling real estate, we're strengthening communities, building for the future, and helping others get one step closer to their dreams. We are also proud members of [1% for the Planet](#).

We demand excellence for our clients, so we are aiming to attract, reward, and motivate the best of the best individuals to join our growing sales team and contribute to our culture.

### Requirements:

- First and foremost, you must be a current real estate license holder; even better, an active sales agent with a thriving client base and a proven track record of success. At the very least, you should have a strong interest in real estate sales, relevant experience and transferable skills, and a willingness to become a licensed Realtor.

- A large network of North Shore based contacts and connections. Social capital is a must. You are a mover and shaker!
- A willingness and ability to work 20+ hours per week with a flexible schedule. Some nights and weekends are a must.
- We require individuals who are passionate about people, have an appreciation of place/neighborhoods, support diversity, and want to help grow and improve their communities.
- An interest in preserving the environment and promoting social responsibility.
- Professional in appearance and manner. Appropriate attire and awareness of image.
- Must be tech savvy.
- Motivated and ambitious.
- Being multilingual is a huge plus.

## Key Skills:

- Ability to cultivate and nurture relationships.
- Exceptional A+++ customer service skills.
- Excellent written and verbal communication skills. You must be a keen proofreader and an absolute stickler for typos and improper use of grammar/punctuation.
- A craving and willingness to learn and constantly improve.
- Calm under pressure.
- Good organizational habits.
- Strong sales and negotiation skills.
- Outstanding social skills and grace. You know how to work a room, but you are also sensitive and caring to the needs of others.
- Strong intuition.

## Our Culture: Qualities/Actions/Lifestyles We Love:

- |                             |                |
|-----------------------------|----------------|
| ● Edgy                      | ● Dreaming big |
| ● Innovative                | ● Trustworthy  |
| ● Energetic                 | ● Pleasant     |
| ● Thinking outside the box  | ● Reliable     |
| ● Urban-minded              | ● Fun          |
| ● Gratitude                 | ● Interesting  |
| ● Mindfulness               | ● Selfless     |
| ● Healthy living            | ● Patience     |
| ● Always smiling            | ● Creativity   |
| ● Social responsibility     | ● Kindness     |
| ● Stylish                   | ● No drama     |
| ● Minimalism and simplicity | ● Supportive   |
| ● Positivity                | ● Passionate   |

## Compensation:

The sky is the limit! We will assess your potential when we meet. We offer competitive commission splits, bonuses, and benefits.

Want to work with us and think you've got what it takes? Please email your resume to [soraya@nestforward.com](mailto:soraya@nestforward.com), and include: Why you are interested; Why we should choose you; What you can contribute to Nest Forward's culture and future; Any other interesting facts about yourself. We can't wait to hear from you!